

## Interactive Analysis



		2011	2012	2013	2013 compared to 2012, %
Operative indices					
Passenger turnover	bil. pas./km	111.4	114	107	-6.1%
Transported passengers	mln. pas.	112.5	114.2	108.6	-4.9%
Operational railcar fleet	cars	20,954	20,205	19,308	-4.4
FPC share in Russian passenger turnover	%	56.2	55.4	52.2	-3.2 p.p.
Rolling stock acquisition dynamics	pc.	447	382	395	
First Class and Compartment Cars	pc.	26	29	17	
Second Class Cars	pc.	380	290	169	
Double-Deckers	pc.			50	
RIC Cars	pc.		30	82	
Others	pc.	41	33	77	
Financial Results	,				
Income, total	RUB billion	168.2	183	196.1	7.1%
income from passenger service	RUB billion	150.8	164.1	175.4	6.8%
deregulated segment	RUB billion	88.1	85.6	88.5	3.4%
regulated segment	RUB billion	62.7	78.5	86.8	10.6%
income from other activities	RUB billion	17.4	18.9	20.7	9.7%
Expenses, total	RUB billion	191.3	204.1	208.7	2.2%
expenses for passenger service	RUB billion	178.1	190	194	2.1%
deregulated segment	RUB billion	85.4	86.7	87.9	1.4%
regulated segment	RUB billion	92.7	103.3	106.1	2.7%
expenses on other activities	RUB billion	13.2	14.1	14.7	3.6%
Operating profit	RUB billion	-23.1	-21.1	-12.6	-40.3%
from passenger service	RUB billion	-27.3	-25.9	-18.7	-27.9%
deregulated segment	RUB billion	2.7	-1.1	0.6	-155.3%
regulated segment	RUB billion	-30	-24.8	-19.2	-22.4%
from other activities	RUB billion	4.2	4.7	6	28.0%
Other income	RUB billion	1.6	4.1	3.5	-16.1%
Other expenses	RUB billion	4.7	6.7	6.9	3.1%
Total effect on other income and expenses	RUB billion	-3.1	-2.5	-3.4	34.6%
Subsidies from the federal budget	RUB billion	29.5	29.6	23.4	-20.9%

		2011	2012	2013	2013 compared to 2012, %
Profit (loss) before tax	RUB billion	3.3	5.9	7.4	24.8%
EBITDA	RUB billion	18.6	21.5	22.7	5.6%
EBITDA margin (including subsidies)	%	9.4	10.1	10.3	0.2 p.p.
Profit tax and other similar liabilities	RUB billion	3.2	3.5	3.3	-6.5%
Net profit	RUB billion	0.1	2.4	4.1	70.7%
Net profit margin	%	0.1	1.3	2.1	0,8 p.p.

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